

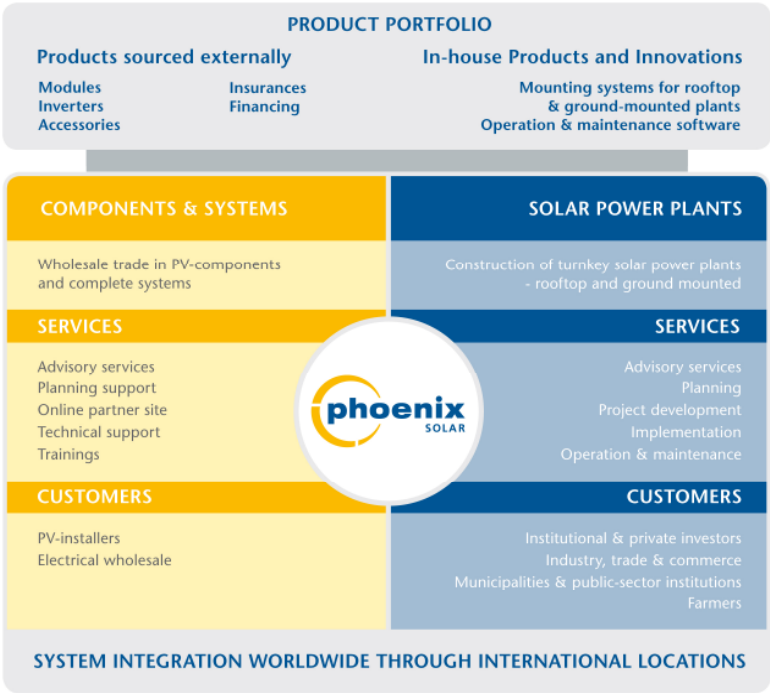
Phoenix Solar AG FACT SHEET



ABOUT PHOENIX SOLAR AG

Phoenix Solar AG, which has its headquarters in Sulzemoos near Munich, is a leading international photovoltaic system integrator. The company develops, plans, builds and takes over the operation of large-scale photovoltaic plants and is a specialist wholesaler for complete power plants, solar modules and accessories. The Group is a leader in photovoltaic system technology. It focuses on the consistent lowering of system costs. In the Components & Systems segment Phoenix Solar offers customised system solutions for grid-connected photovoltaic systems and components and supporting sales partners with a wide range of services. As a system integrator, Phoenix Solar provides full-line consultancy and other services in the Power Plants segment from development and planning across turnkey implementation through to the operation of large-scale rooftop or ground-mounted photovoltaic plants. The portfolio includes support with financing as well as maintenance and repair.

Business Model of Phoenix Solar AG



WORLDWIDE LOCATIONS

- Headquarters in Sulzemoos near Munich
- Branch office in Ulm and sales offices throughout Germany
- Subsidiaries worldwide

COMPANY HISTORY

- 2010: Market entry into the USA with establishment of Phoenix Solar Inc.
- June 2007: Renamed as Phoenix Solar AG
- 18 November 2004: Listing of the share on the stock exchange
- 18 November 1999: Founded as Phönix SonnenStrom AG

EXECUTIVE BOARD

Dr. Andreas Hänel – Chief Executive Officer

Dr. Bernd Köhler – Chief Financial Officer

Dr. Murray Cameron – Chief Operating Officer

FINANCIAL FIGURES

Reporting date/period		2010	2009	2008	2007
Revenues and result					
Total revenues	k€	635,676	473,032	402,494	260,118
EBIT	k€	36,400	12,176	33,823	22,259
Consolidated net income for the period	k€	24,134	8,555	23,699	14,481
Balance sheet					
Total assets	k€	313,307	182,232	127,763	77,102
Equity	k€	142,445	97,264	89,311	47,326
Equity ratio	%	45.5	53.4	69.9	61.4
Employees					
Employees	persons	313	240	205	148
Phoenix Solar share					
Non-par value bearer shares	units	7,372,700	6,700,700	6,684,500	6,077,000
Closing price	€	23.70	42.23	25.13	41.00
Market capitalisation	k€	174,733	282,971	167,981	249,157
Earnings per share (basic)	€	3.44	1.28	3.63	2.38
Dividend per share	€	0.35	0.20	0.30	0.20

The shares of Phoenix Solar AG (ISIN DE000A0BVU93) are listed on the official market (Prime Standard) of the Frankfurt Stock Exchange.