

Phoenix Solar AG offers services for developers of large photovoltaic power plants

- *Support in the completion of projects*
- *Swift and uncomplicated reviewing of project developments*

Sulzemoos 26 October 2011 / Phoenix Solar AG (ISIN DE000A0BVU93), a leading photovoltaic system integrator listed on Prime Standard of the Frankfurt Stock Exchange, is stepping up its targeted support of project developers who develop and realise photovoltaic power plants in Germany and other countries of the European Union. Phoenix Solar experts have long-standing experience in the photovoltaic industry and in-depth expertise in project development.

"Germany is not the only country where feed-in tariffs for solar power plants are falling swiftly. Project developers and project companies (SPVs) are therefore under enormous time pressure to realise and sell projects which are either fully or partly completed. This is where we can offer specific support. Phoenix Solar has the capital to acquire project rights, the know-how to build solar power plants and the necessary contacts to investors to facilitate the sale of turnkey photovoltaic plants. In addition, we can contribute to accelerating the process of project development through our expert knowledge and ensure that solar power plants can be realised in time and at favourable conditions", said Ulrich Reidenbach, Chief Sales Officer of Phoenix Solar AG.

Phoenix Solar offers support in the legal and commercial aspects associated with project development. The company guarantees project developers an uncomplicated and swift review of projects and the acquisition of project rights at market-oriented prices. It has created additional capacity for power plant planning and construction to enable the swift implementation of projects which have already been developed.

PRESS RELEASE

Phoenix Solar AG covers the whole spectrum of project business, from project development, planning, financing and construction through to the running operation and maintenance of photovoltaic plants and systems right up to the multi-megawatt category.

If project developers and project companies are interested or have specific offers they can contact our team of experts directly under:

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e-mail: project-acquisition@phoenixsolar.com

www.phoenixsolar.com/project-acquisition

About Phoenix Solar AG

Phoenix Solar AG, which has its headquarters in Sulzemoos near Munich, is a leading international photovoltaic system integrator. The Group achieved total revenues of EUR 636 million and an EBIT of EUR 36.4 million in the financial year 2010. The company develops, plans, builds and operates large-scale photovoltaic plants and is a specialist wholesaler for turnkey power plants, solar modules and accessories. The Group is a leader in photovoltaic system technology. It focuses on the consistent lowering of system costs. With a sales network throughout Germany, and subsidiaries in Spain, Italy, Greece, France, Singapore, Malaysia, Oman, Australia and the United States of America, the Group currently has a workforce of more than 400 employees. The shares of Phoenix Solar AG (ISIN DE000A0BVU93) are listed on the official market (Prime Standard) of the Frankfurt Stock Exchange.